### **ADVANCE INFORMATION MARKETING BERHAD**

(Company No 644769-D) (Incorporated in Malaysia)

### FINANCIAL REPORT UNAUDITED FOR THE 4TH QUARTER ENDED 31 DECEMBER 2017

### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 DECEMBER 2017

		Individua	al Quarter	Cumulati	ve Quarter
	Note	Current Quarter 31.12.2017 RM'000	Preceding Year Corresponding Quarter 31.12.2016 RM'000	Current Year To Date 31.12.2017 RM'000	Preceding Year Corresponding Period 31.12.2016 RM'000
Revenue Cost of sales and services		3,087 (1,956)	3,761 (2,897)	12,457 (8,304)	12,287 (9,140)
Gross profit		1,131	864	4,153	3,147
Other income Administrative and other operating expenses		492 (2,708)	752 (1,592)	984 (7,162)	1,513 (5,679)
Operating profit / (loss)		(1,085)	24	(2,025)	(1,019)
Profit/(loss) before taxation	17	(1,085)	24	(2,025)	(1,019)
Taxation	18	-	(69)	-	(69)
Profit/(loss) after tax for the period		(1,085)	(45)	(2,025)	(1,088)
Other comprehensive income/(loss) Items that will be reclassified subsequently to profit or loss, net of tax Remeasurement of defined benefit obligations Exchange fluctuation reserve Fair value reserve		(208) 402	(4) 135 (71)	- (395) 221	- (4) 211 183
Total comprehensive income/(loss) for the pe	riod	(891)	15	(2,199)	(698)
Profit/(loss) for the period attributable to: Owners of the Company Non-controlling interest		(1,085)  (1,085)	(45) - (45)	(2,025) - (2,025)	(1,088)
Total comprehensive income/(loss) attributable Owners of the Company Non-controlling interest	ole to:	(891) (891)	15 15	(2,199) - (2,199)	(698) 
Earnings/ (loss) per share : Basic (sen) - Diluted (sen)	26	(0.448)	(0.019)	(0.837)	(0.450)

This unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the year ended 31 December 2017 and the accompanying explanatory notes attached to the interim financial statements.

The annexed notes are an integral part of this statement.

### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

	UNAUDITED As at 31.12.2017	AUDITED As at 31.12.2016
ASSETS Note		RM'000
Non-Current Assets	· · · · · · · · · · · · · · · · · · ·	
Property, plant and equipment	5,784	1,351
Intangible assets	2	3
Other Investments	5,858	10,992
Deferred tax assets	27	30
	11,671	12,376
Current Annata		
Current Assets Inventories	200	
Trade receivables	688	661
Other receivables, deposits and prepayments	2,301	3,268
Tax recoverable	337	2,410
Fixed deposits with licensed banks	214	73
Cash and bank balances	7,627 4,422	8,494
oden and bank balangoo	15,589	2,067
	13,369	16,973
TOTAL ASSETS	27,260	29,349
EQUITY		
Share capital	26,606	26,606
Share premium	1,446	1,446
Retained profits 25	2,376	4,401
Treasury shares	(4,058)	(4,058)
Fair Value Reserve	410	189
Other reserves	(205)	191
Equity attributable to the shareholders of the Company	26,575	28,775
Non-controlling interest		•
TOTAL EQUITY	26,575	28,775
LIABILITIES		
Non-Current Liabilities		
Employee benefits	165_	121
	165	121
Current Liabilities		
Trade payables	106	198
Other payables and accruals	414	255
-	520	453
TOTAL LIABILITIES	685	574
TOTAL EQUITY AND LIABILITIES	27.260	20.240
	27,260	29,349
Net Assets per share (RM)	0.1098	0.1189

This unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the year ended 31 December 2017 and the accompanying explanatory notes attached to the interim financial statements.

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 31 DECEMBER 2017

For the period ended 31 December 2017			Attributak	Attributable to owners of the parent	of the pare	nt			
	Ordinary Shares RM'000	Share Premium RM'000	Treasury Shares RM'000	Exchange Fluctuation Reserve RM'000	Fair Value Reserve RM'000	Retained Profits RM'000	Total RM'000	Non-controlling Interest RM'000	Total Equity RM'000
Balance as at 1 January 2017	26,606	1,446	(4,058)	191	189	4,401	28,775	ı	28,775
Total comprehensive income/ (loss) for the quarter	I	l	ı	(386)	221	(2,025)	(2,200)	ī	(2,200)
Balance as at 31 December 2017	26,606	1,446	(4,058)	(205)	410	2,376	26,575	3	26,575
For the period ended 31 December 2016	A THE STATE OF THE		Attributab	Attributable to owners of the parent	of the pare	t			
	Ordinary Shares RM'000	Share Premium RM'000	Treasury Shares RM'000	Exchange Fluctuation Reserve RM'000	Fair Value Reserve RM'000	Retained Profits RM'000	Total RM'000	Non-controlling Interest RM'000	Total Equity RM'000
Balance as at 1 January 2016	26,606	1,446	(4,058)	(20)	Q	5,443	29,423	ï	29,423
Total comprehensive income for the period	ı	ı	ı	211	183	(1,042)	(648)	ı	(648)
Balance as at 31 December 2016	26,606	1,446	(4,058)	191	189	4,401	28,775		28,775

This unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the year ended 31 December 2017 and the accompanying explanatory notes attached to the interim financial statements.

### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED 31 DECEMBER 2017

FOR THE QUARTER ENDED 31 DECEMBER 2017		
	Current Year To Date 31.12.2017	Audited Financial Year Ended 31.12.2016
	RM'000	RM'000
Cook flow from an another a strate.		
Cash flow from operating activities Profit before taxation	(0.005)	(4.040)
Adjustment for:-	(2,025)	(1,019)
Amortisation of intangible assets	1	2
Depreciation of property, plant & equipment	245	277
Written off property, plant & equipment	107	397
(Gain)/Loss on disposal of property, plant and equipment	-	(23)
(Gain)/Loss on disposal of quoted shares	-	(26)
Dividend from quoted shares	-	(1)
Defined benefit obligations	41.51	33
Unrealised (gain) on foreign exchange	(19)	(479)
Unrealised loss on foreign exchange Tax paid	734	-
Income from placement wth money market funds and fixed deposits	(492)	(879)
Operating loss before working capital changes	(1,449)	(1,718)
, g	(11110)	(1,1.10)
(Increase)/Decrease in inventories	(33)	(379)
Decrease /(Increase) in trade receivables	(69)	(106)
(Increase)/Decrease in other receivables, deposits and prepayments	2,720	(2,095)
(Decrease)/Increase in trade payables	(42)	<del>-</del>
(Increase)/Decrease in other payables and accruals	54	(62)
(Decrease)/Increase in fair value reserve Cash utilised in operations	221 1,402	(4.360)
Cash dillised in operations	1,402	(4,360)
Tax paid	(44)	(192)
Employee benefits paid	`(9)	(4)
Income from placement wth money market funds and fixed deposits	-	878
Net cash used in operating activities	1,349	(3,678)
Cash flows from investing activities		
Investment in available-for-sale financial assets	5,134	(2,238)
Purchase of property, plant and equipment	(4,832)	(445)
Investment in preference shares	-	(3,000)
Purchase of intangible assets	<u></u>	(5)
Proceeds from disposal of property, plant and equipment	-	23
Proceeds from disposal of quoted shares	-	298
Dividend received	(80)	
Net cash from investing activities	222_	(5,367)
Net (decrease)/increase in cash and cash equivalents	1,571	(9,045)
Exchange differences on cash and cash equivalents	(83)	482
Cash and cash equivalents at beginning of the year	10,561	19,124
Cash and cash equivalents at the end of the period	12,049	10,561
Cash and cash equivalents comprise:		
Placements with money market funds	_	_
Fixed deposits with licensed banks	7,627	8,494
Cash and bank balances	4,422	2,067
	12,049	10,561

This unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the year ended 31 December 2017 and the accompanying explanatory notes attached to the interim financial statements.

### EXPLANATORY NOTES TO THE INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2017

### 1. Basis of Preparation

The interim financial statements are unaudited and have been prepared in accordance with the Malaysian Financial Reporting Standards ("MFRSs"), International Financial Reporting Standards and the provisions of the Companies Act, 2016, Interim Financial Reporting and paragraph 9.22 of the ACE Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Malaysia").

The interim financial statements of the Group should be read in conjunction with the audited financial statements for the financial year ended ("FYE") 31 December 2016. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the charges in the financial position and performance of the Group since the FYE 31 December 2016. The financial statements of the Group for FYE 31 December 2016 are prepared under the historical cost convention unless otherwise indicated in the summary of significant accounting policies.

### 2. Significant Accounting Policies

The accounting policies adopted in the preparation of this report are consistent with those followed in the preparation of the Group's audited financial statements for the financial year ended 31 December 2016.

### 2.1 Adoption of Standards, Amendments and IC Interpretations

The accounting policies adopted are consistent with those of previous financial year except for the adoption of the following new and amended MFRSs and IC Interpretation mandatory for financial periods beginning on or after 1 January 2017:

### 2.2 MFRSs, Amendments to MFRS and IC Interpretation Issued But Not Yet Effective

As at the date of authorisation of this report, the following Standard, Amendments and Annual Improvements to Standards were issued but not yet effective and have not been adopted by the Group:

Amendments to MFRS 1 Annual Improvements to MFRS Standards 2014 - 2016 Cycle

MFRS 9 Financial Instruments (IFRS 9 as issued by IASB in July 2014)

MFRS 15 Revenue from Contracts with Customers

Clarifications to MFRS 15

Amendments to MFRS 2 Classification and Measurement of Share-based Payment Transactions

Amendments to MFRS 128 Annual Improvements to MFRS Standards 2014 - 2016 Cycle

Amendments to MFRS 140 Transfers of Investment Property

IC Interpretation 22 Foreign Currency Transactions and Advance Consideration

Amendments to MFRS 4 Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts MFRS 16 Leases

IC Interpretation 23 Uncertainty over Income Tax Treatments

Amendments to MFRS 128 Long-term Interests in Associates and Joint Ventures

Amendments to MFRS 9 Prepayment Features with Negative Compensation

Amendments to MFRS 3 Annual Improvements to MFRS Standards 2015 - 2017 Cycle

Amendments to MFRS 11 Annual Improvements to MFRS Standards 2015 - 2017 Cycle

Amendments to MFRS 112 Annual Improvements to MFRS Standards 2015 - 2017 Cycle

Amendments to MFRS 123 Annual Improvements to MFRS Standards 2015 - 2017 Cycle

MFRS 17 Insurance Contracts

Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associates or Joint Venture

The Group will adopt the above pronouncements when they become effective in the respective financial periods. These pronouncements are not expected to have any material effect to the financial statements of the Group upon their initial application.

### 3. Auditors' Report on preceding annual financial statements

The auditors' reports on the financial statements of the Company and its subsidiaries for the financial year ended 31 December 2016 were not subject to any qualification.

### 4. Seasonality or cyclicality

The Group's operations have not been materially affected by any seasonal/cyclical factors.

### 5. Nature and amount of unusual items affecting assets, liabilities, equity, net income or cash flows

There was no item or event that was unusual by reason of its nature, size or incidence during the current quarter which affected the assets, liabilities, equity, net income or cash flows of the Group.

### 6. Changes in estimates

There was no material change in the estimates used for the preparation of these interim financial statements.

### 7. Issuances, cancellations, repurchases, resale and repayments of debt and equity securities

There was no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the current quarter under review.

### 8. Valuation of property, plant and equipment

There was no change in the valuation of the property, plant and equipment reported in the previous audited financial statements that would have an effect on the current quarter's financial statements.

### 9. Material events subsequent to the end of the interim period

- a. As reported in the previous quarters, PT CLS System ("PT CLS") a wholly owned subsidiary of the Company in Indonesia has initiated legal action against contained parties to recover two payments meant for earnest deposits to acquire a landed property in Jakarta. On 27 January 2015, PT CLS System submitted a Counter Memorandum of Cessation, and on 24 November 2016 the judgement by Indonesia's Supreme Court ordering the Appellant to refund the earnest deposits amounted to IDR200.0 million (approximately RM75,000.00) to PT CLS, the Appellant has defaulted in the refund. PT CLS is now engaging Messrs. BMD & Partners in Indonesia to pursue on the recovery. The case is still on-going.
- b. That on 20 December 2017, PT CLS System ("PT CLS") a fully owned subsidiary of the Company has entered into a Pengikatan Jual Beli with Farhat Said (NIK 317105260770004) ("the Vendor") to purchase a Four (4) Storey Shop House erected on title known as Hak Guna Bangunan Nomor 2109/Maphar (dahulu Hak Milik Nomor 01872/Maphar) Propinsi Daerah Khusus Ibukota Jakarta, Kota Administrasi Jakarta Barat, Kecamatan Tamansari, Kelurahan Maphar, Jalan Kebon Jeruk VII Nomor 2 E Rukun Tetangga (RT) 010, Rukun Warga (RW) 004 at the purchase price of Rp 5,000,000,000 (conversion rate on 19<sup>th</sup> December 2017 was RM1,430,000).
- c. The Company has on 2 February 2018 acquired additional 291,200 ordinary shares in Jiankun International Berhad ("JIB"). With this acquisition, the total shareholdings in JIB total 16,369,600 ordinary shares (at an average cost of RM0.296 per share), this represents approximately 9.81% of total share capital of JIB. The acquisition was funded by internally generated funds of the Company.
- d. The Company had on 26 January 2018 received notice of redemption from NTL International Holdings (M) Sdn Bhd of its intention to redeem 100,000 Non-Convertible Redeemable Preference Shares ("RPS") which were allotted and issued to the Company on 26 February 2016, at the redemption price of RM30 per RPS equivalent to a total redemption sum of RM3,000,000. Consequently the Company has received the full redemption on 26 January 2018.

### 10. Change in the composition of the Group

There was no change in the composition of the Group for the quarter under review.

### 11. Contingent liabilities and contingent assets

There was no contingent asset and liability during the financial quarter under review.

### 12. Segmental information

The revenue and profit/(loss) before taxation of the Group for the current quarter were generated from the following segments:

	Managed Customer Loyalty Services	Distribution of Health & Beauty Products	Others	Consolidated
	RM'000	RM'000	RM'000	RM'000
Segment Revenue				
Malaysia	397	267	120	784
Indonesia & others	2,303	-	_	2,303
	2,700	267	120	3,087
Segment Profit/(Loss)				
Malaysia	(74)	(50)	(1,194)	(1,318)
Indonesia & others	233	_	-	233
	159	(50)	(1,194)	(1,085)
Segment Assets as per year todate				
Malaysia	706	475	17,890	19,071
Indonesia & others	7,939	-	250	8,189
	8,645	475	18,140	27,260
Segment Liabilities as per year todate				
Malaysia	(58)	(39)	(467)	(564)
Indonesia & others	(107)	· ,	(14)	(121)
	(165)	(39)	(481)	(685)
			<del></del>	

The segment assets and segment liabilities as per year todate by taking into consideration of the fixed assets, currents assets, current liabilities and long term liabilities.

### 13. Review of performance

		Individual (	Quarter		Cumulative Quarter			
		Preceding Year				Preceding Year		
	Current	Corresponding	Changes	Changes	Current Year	Corresponding	Changes	Changes
	Quarter	Quarter	Amount	%	To Date	Period	(Amount	%
	31.12.2017	31.12.2016			31.12.2017	31.12.2016		
	RM'000	RM'000			RM'000	RM'000		
Revenue	3,087	3,761	(674)	-18%	12,457	12,287	170	1%
Operating profit / (loss)	(1,085)	24	(1,109)	-4621%	(2,025)	(1,019)	(1,006)	99%
Profit/(loss) before taxation	(1,085)	24	(1,109)	-4621%	(2,025)	(1,019)	(1,006)	99%
Profit/(loss) after tax for the period	(1,085)	(45)	(1,040)	2311%	(2,025)	(1,088)	(937)	86%
Profit/(loss) for the period attributable to:						-		
Owners of the Company	(1,085)	(45)	(1,040)	2311%	(2,025)	(1,088)	(937)	86%
Non-controlling interest	•		· · · · · · · · · · · · · · · · · · ·	0%	-	-	-	0%

During the quarter ended 31 December 2017, the Group recorded a revenue of RM3.09 million, as compared with RM3.76 million in the corresponding quarter of the preceding year. The operation expenses during the quarter amounted to RM2.71 million, as compared with RM1.59 million in the corresponding quarter of the preceding year. The Group recorded an after tax loss of RM1.09 million as compared to an after tax loss of RM0.45 million in the corresponding quarter of the preceding year.

Managed Customer Loyalty Services ("MCLS") segment remains the major revenue segment contributor to the Group with MCLS in Indonesia contributed a significant as compared to MCLS business in Malaysia. The MCLS business in Malaysia remain stable for the quarter under review whilst the MCLS segment in Indonesia declined slightly due to lower demand of MCLS services as a result of uncertainty in the Indonesia economy and changes in their Government regulations.

Contribution from the Distribution of Health and Beauty Products segment remains low at RM0.27 million for the quarter under review as compared to RM0.25 million in the preceding quarter, a slide increase during the quarter under review, as the Group also took stern action in closing those non-profitable outlets.

### 14. Material Changes in The Profit/ (Loss) Before Tax As Compared To the Immediate Preceding Quarter

TABLE 2: FINANCIAL REVIEW FOR CURRENT QUARTER COMPARED WITH IMMEDIATE PRECEDING QUARTER

		Individual Quarter						
		Preceding Year						
	Current	Corresponding	Changes	Changes				
	Quarter	Quarter	Amount	%				
	31.12.2017	30.09.2017						
	RM'000	RM'000						
Revenue	3,087	2,421	666	28%				
Operating profit / (loss)	(1,085)	(550)	(535)	97%				
Profit/(loss) before taxation	(1,085)	(550)	(535)	97%				
Profit/(loss) after tax for the period	(1,085)	(550)	(535)	97%				
Profit/(loss) for the period attributable to:								
Owners of the Company	(1,085)	(550)	(535)	97%				
Non-controlling interest	- 1	-	-	0%				

The Group recorded a revenue of RM3.09 million in this quarter compared with a revenue of RM2.42 million in the preceding quarter, and an unaudited loss before tax of RM1.09 million, compared with loss before tax of RM0.55 million in the preceding quarter. The major increase in revenue was due to increase in MCLS business in Indonesia during the quarter under review.

The Group took all reasonable step in monitoring the costs spending, and also make details feasibility study before decision in investment, in order to minimise risk.

### 15. Prospects

The Group is actively exploring any new products and services opportunities with a view to broaden our revenue based on the Group's existing platforms for both local and international markets. The Board is aware that the continuous cut back on corporate spending on loyalty marketing by the Group's clients and changes in customers' preference for loyalty products will continue to pose a major challenge to the Group.

The Distribution Agreement on Haba products will likely be discontinued on the 31<sup>st</sup> March 2018 upon the expiry the agreement as the likelihood that it will be renewed by the principal in Japan is remote.

Besides the existing businesses, the Group is also actively looking into diversification into other lucrative and viable industries.

### 16. Profit forecast

The Group did not disclose or announce any profit forecast or profit guarantee in any public document in the financial quarter under review.

### 17. Profit/(Loss) Profit before Taxation

		Individua	l Quarter	Cumulative Quarter		
		***************************************	Preceding Year		Preceding Year	
		Current	Corresponding	Current Year	Corresponding	
		Quarter	Quarter	To Date	Period	
		31.12.2017	31.12.2016	31.12.2017	31.12.2016	
		RM'000	RM'000	RM'000	RM'000	
	This is arrived at after charging:					
	Depreciation of property, plant and equipment	(10)	74	245	277	
	and crediting:-					
	Interest income on short term deposits	177	320	492	422	
18.	Taxation					
			Current	Current Year		
			Quarter	To Date		
			31.12.2017	31.12.2017		
			RM'000	RM'000		
	Current provision					

Currently there is no provision for taxation as some subsidiaries were incurring losses.

### 19. Status of corporate proposals

There was no corporate proposal, merger and acquisition exercises for the current quarter under review.

### 20. Group borrowings

There was no bank borrowing by the Group for the current quarter and financial year to date.

### 21. Material litigation

The Company had on 23 January 2017 been served with a Writ (Kuala Lumpur High Court Suit No.: WA-22NCC-17-01/2017) issued by Customer Loyalty Solutions Sdn Bhd (in liquidation) (the Plaintiff, hereby known as "CLS") against the Company, as the First Defendant, and two other Defendants. The Company has made the announcements to Bursa Malaysia pertaining to the progress of case management on 15 March 2017, 27 April 2017 and 14 July 2017.

The Company had obtained an Order dated 14 June 2017 for security of costs amounting to RM50,000 to be provided by CLS to the Company. CLS did not comply with the said Order and the said Writ against the Company was consequently struck out on 5 July 2017. As such, the trial dates of 4 to 7 September 2017 have been vacated.

CLS then applied for a stay of the Order dated 14 June 2017 and/or to reinstate the claim against the Company. The High Court fixed this application for Hearing on 25 August 2017 and dismissed the said application on the same day.

CLS had also filed an appeal to the Court of Appeal against the Order dated 14 June 2017. After several case managements at the Court of Appeal on 13 December 2017, 25 January 2018 and 13 February 2018, CLS' appeal is now fixed for Hearing on 11 July 2018 before the Court of Appeal.

### 22. Dividend

There was no dividend proposed or declared during the quarter under review.

### 23. Procurement of new contract/termination of existing contract

There was no procurement of new contract, whereby the subsidiary of the Company has close of one (1) HABA beauty and healthcare outlet at Oceanus, Kota Kinabalu, Sabah during the quarter under review.

### 24. Fair value gain on investment

There was no value gain on investment for the quarter under review.

### 25. Realised and Unrealised Profits

The breakdown of retained profits into realised and unrealised profits as at the end of the reporting period is as follows:-

Total retained profits	31.12.2017 RM'000	31.12.2016 RM'000
- Realised - Unrealised	(2,025)	(1,042)
Less: consolidation adjustments Total retained profits	(2,025) 4,401 2,376	(1,042) 5,543 4,401

### 26. Basis of calculation of earnings per share

The basic and fully diluted earnings per share for the quarter and cumulative year to date are computed as follows:

Net profit/(loss) attributable to equity holders	Current Quarter 31.12.2017	Preceding Year Corresponding Quarter 31.12.2016	Current Year To Date 31.12.2017	Preceding Year Corresponding Period 31.12.2016
of the parent for the period (RM'000)	(1,085)	(45)	(2,025)	(1,088)
Weighted average number of shares of RM0.10 each in issue ('000)	241,968	241,968	241,968	241,968
<ul><li>Basic earnings per share (sen)</li><li>Diluted earnings per share (sen)*</li></ul>	(0.448)	(0.019)	(0.837)	(0.450)

<sup>\*</sup>Fully diluted earnings per share was not computed as there was no outstanding ordinary share to be issued as at the end of the reporting period.

### 27. Related Party Transactions

There is no related party transaction during the financial quarter under review.